



BOSCH

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Corporate Relationship Department
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1st Floor, New Trading Ring
Rotunda Building
Phiroze Jeejeebhoy Towers
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Mumbai – 400 001
Scrip code:500530

The Manager
Listing Department
National Stock Exchange of India Ltd.
Exchange Plaza, C-1, Block G
Bandra-Kurla Complex
Bandra (E)
Mumbai – 400 051
Scrip code: BOSCHLTD

31.05.2023

Dear Sir/Madam,

Sub: Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015 – Presentation made to the Investors.

In pursuance of Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosures Requirements) Regulations, 2015 and in continuation of our earlier letter dated May 30, 2023 intimating schedule of Annual Investor Meet convened on May 31,2023, please find attached Presentation made thereat. The presentation can also be accessed on the Company's website i.e. www.bosch.in

This is for your information and records.

Thanking you,

**Yours Sincerely,
for Bosch Limited,**

**V Srinivasan
Company Secretary & Compliance Officer**

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BOSCH LTD. INVESTOR PRESENTATION

B&K Conference May 2023


31st May, 2023 | Mumbai



Press Conference
August, 14

Common F
1st June, 2006
Bangalore Plant

Motor Industries Company Limited
is now
Bosch Limited.



BOSCH
Invented for life

GDC 34M
PROFESSIONAL

MICO
Application Center



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Bosch Ltd. Executive Management



Guruprasad Mudlapur
Joint Managing Director &
Chief Technology Officer,
Bosch Ltd.



Karin Gilges
Chief Financial Officer,
Bosch Ltd.

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Macro Economic Impact on Business post Covid-19

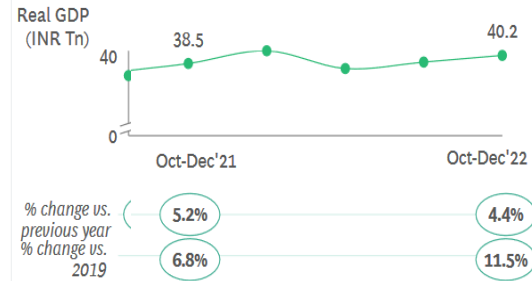
Recession probabilities across the globe, interest rate hikes



US Bank failures pose risk to growth; Indian banks healthy balance sheet



India not immune to global slowdown: Muted Growth



Global slowdown has led to export reduction for India



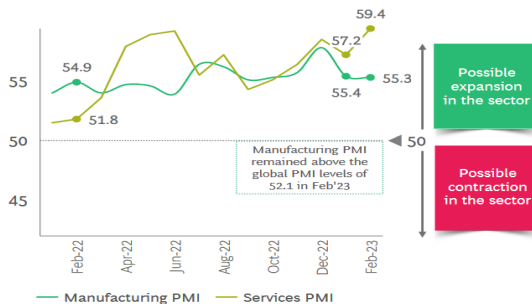
Govt. focus on Capex bodes well for India's growth



WPI and CPI eased slightly; still outside RBI's 6% band



Manufacturing & Services PMI remained in expansion



Election vs Economy

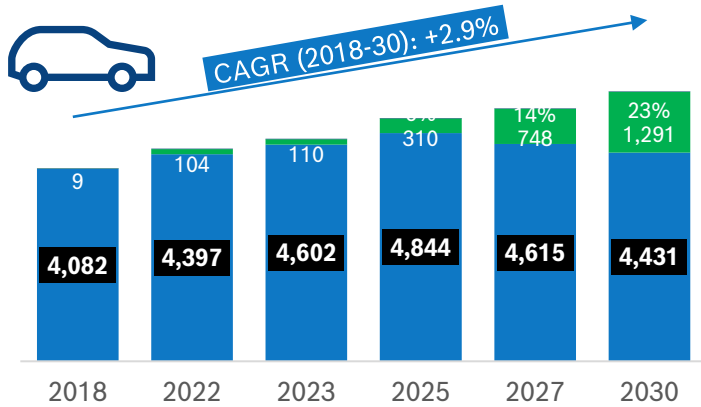


India is an Oasis in the Global Desert till now, but sandstorm is still blowing

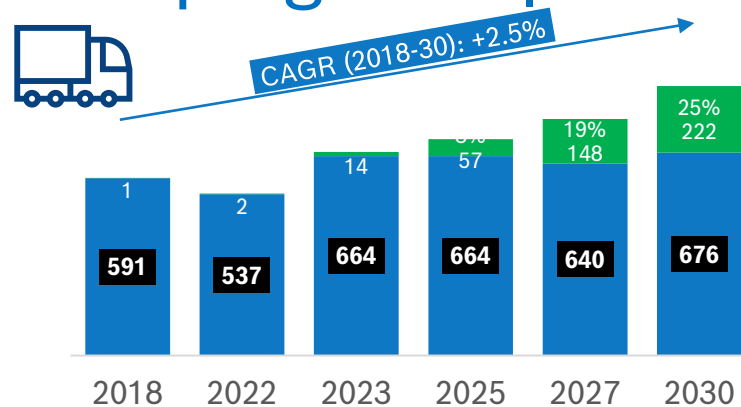
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Indian Automotive market prognosis | Mid and Long Term

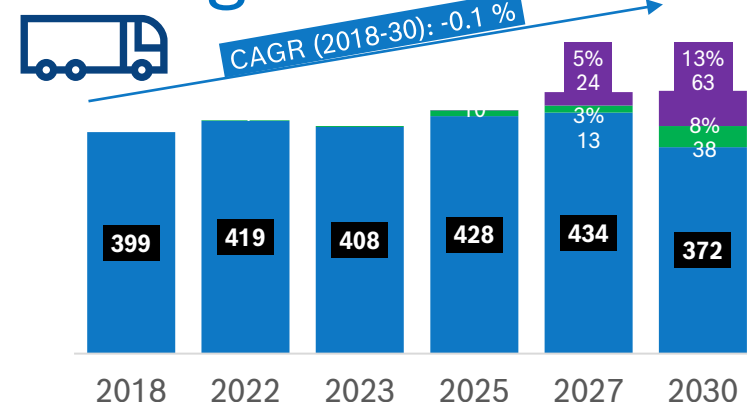
ICE Volumes in '000
EV Volumes in '000
H2 Volumes in '000



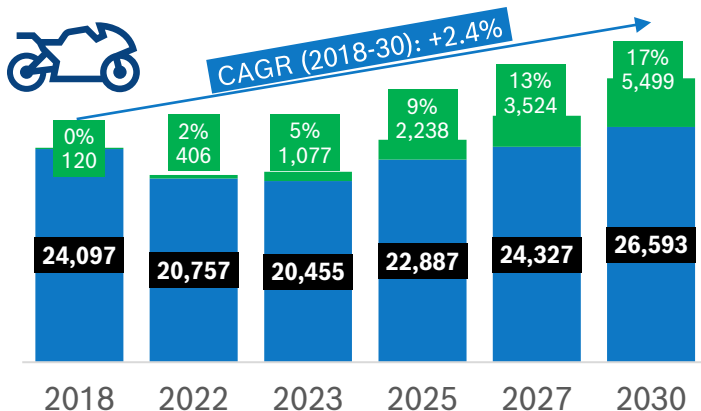
High % of BEV in 2030 driven by TCO & Infra development



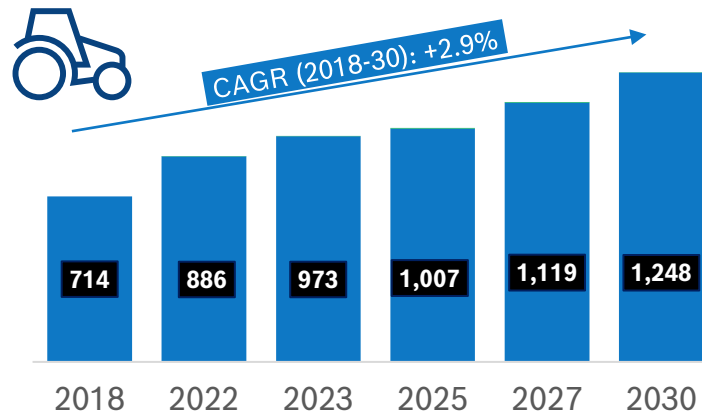
EV penetration mainly in < 2T LCVs | Last mile TCO benefit



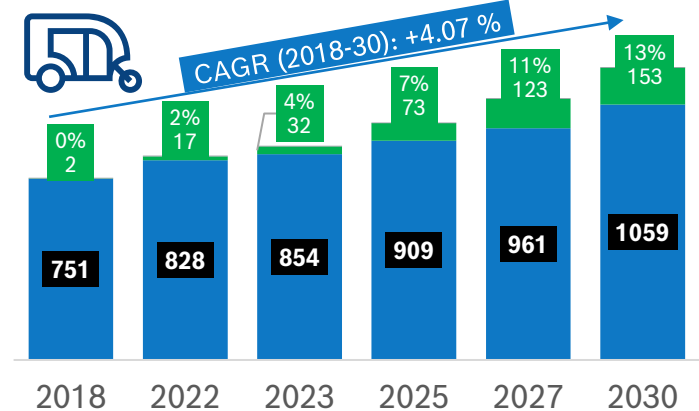
Long haul fleets will be part of the hydrogen ecosystem



EV Adoption driven by PMPs and reducing battery prices



Steady growth over long term | TREM V delay possible



EV adoption led by TCO parity and new business models

Overall market expected to grow annually at 2-3% long term

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Bosch Mobility Revenue Has Been Growing Faster Than Market

- Successful implementation of BS6-OBD2 for On-road vehicles
- Focus in execution of TREM5 for Off-HW market
- Grow in Alternate fuel technology
- Overall, Sustain market leadership in ICE business

Majority of Present Core STP of 2029 is already booked in 2022

Acquisitions are in a right direction; Majority of acquisition's (99%) are from Present Core

Businesses are equally distributed between market segments

Bosch Electrified Powertrain – Product portfolio

Our global technology and platform covers 48V to 850V

Power drive

Energy management & supply

System control

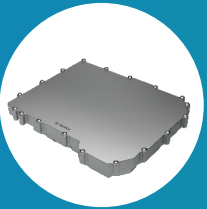
HV



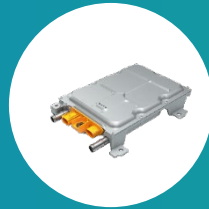
Electric Motor



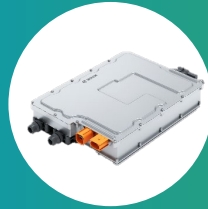
eAxles



Inverter



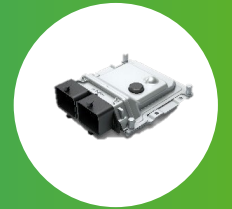
DC/DC Converter



Charger-Converter

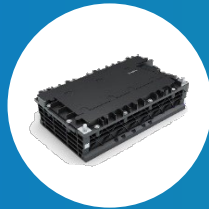


Fuel cell

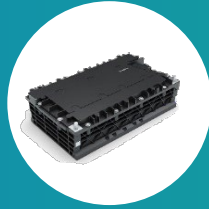


Vehicle Control Unit

48V



48V Traction Battery



48V Hybrid Battery

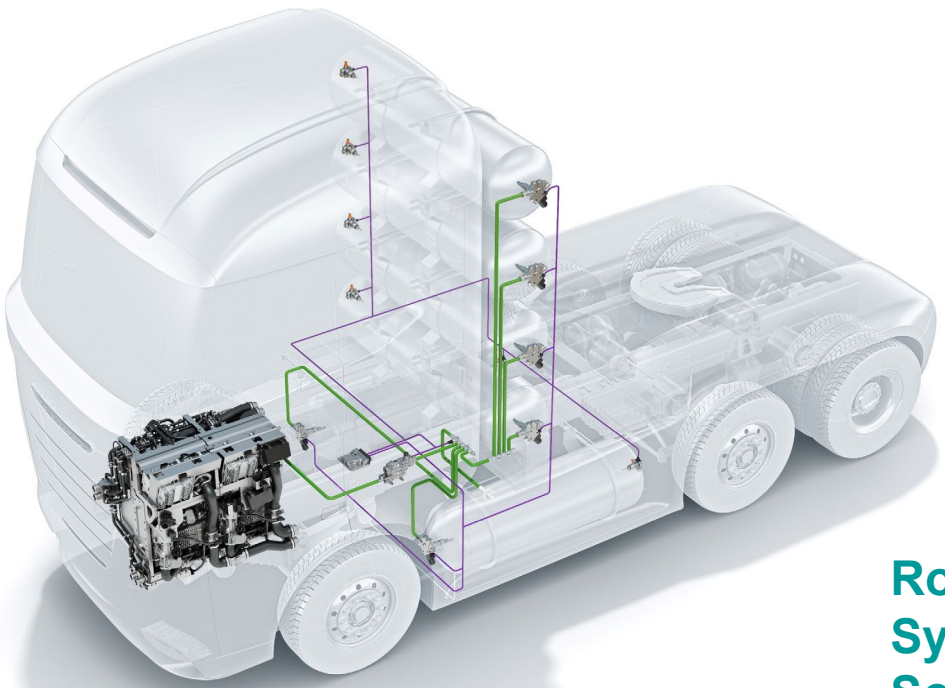


48 V – 850 V

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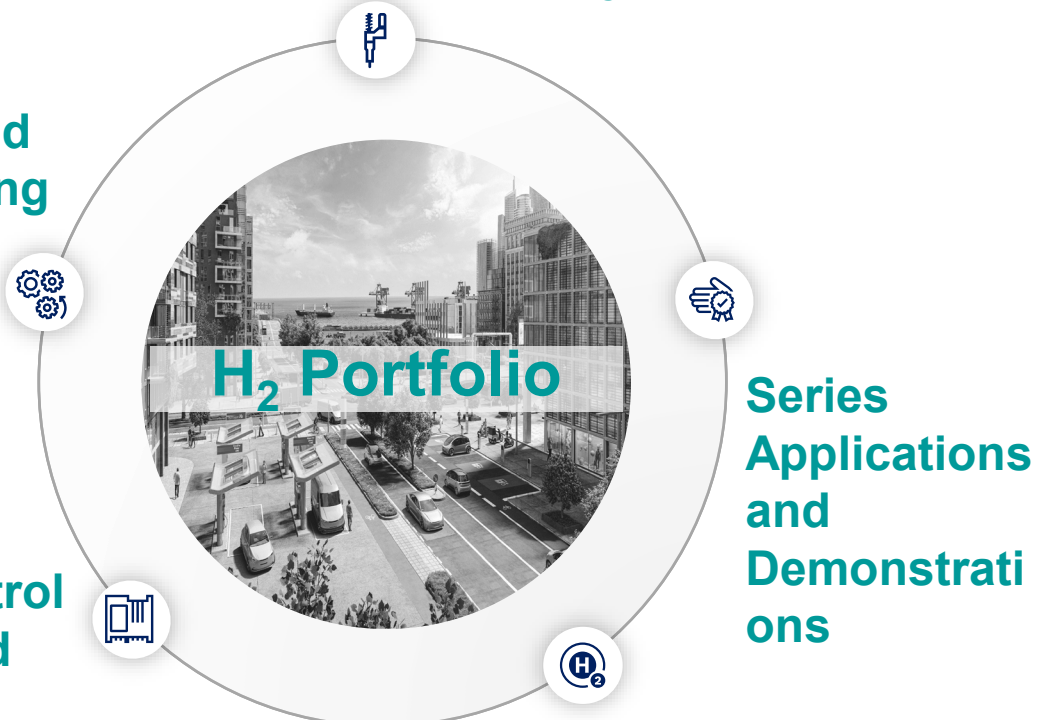
Hydrogen based Powertrain Solutions by Bosch

Complete H₂-Engine System, Fuel Cell Electric System and Tank System



End-to-End Engineering Services

Robust Control Systems and Software



Series Applications and Demonstrations

State-of-the art H₂-E and FCEV Testing Infrastructure

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Diversifying Beyond Mobility



Automotive After market

- Portfolio Expansion
- Expansion of Bosch Car Service and 2W service
- Marketplace expansion



Power Tools

- Cordless (broaden portfolio)
- eMPP (mid price point)
- Local engineering
- Retail expansion
- D2U – eShop



Building Technologies

- Focus on Localisation
- Portfolio expansion – MPP (mid price point) segment

Diversified Portfolio: Achieve ~850 m Euro Long Term

Next Up

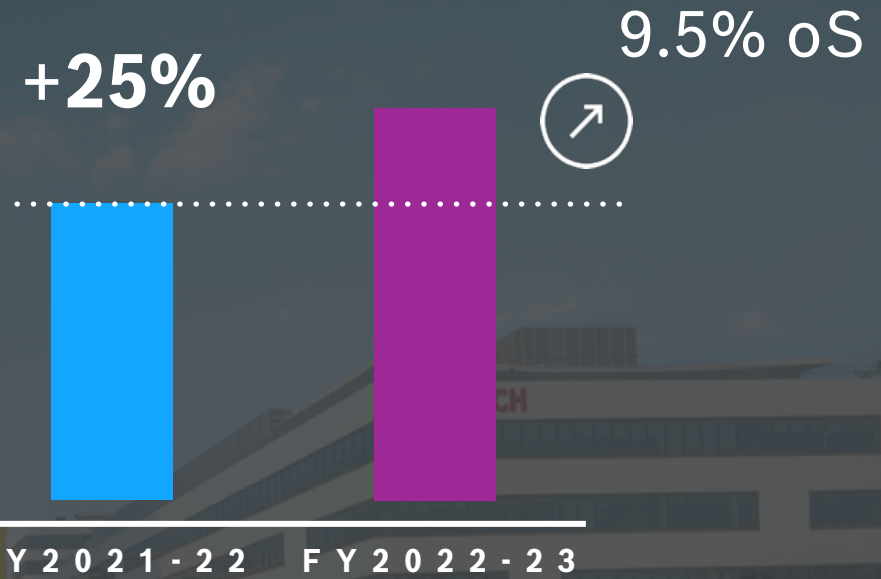
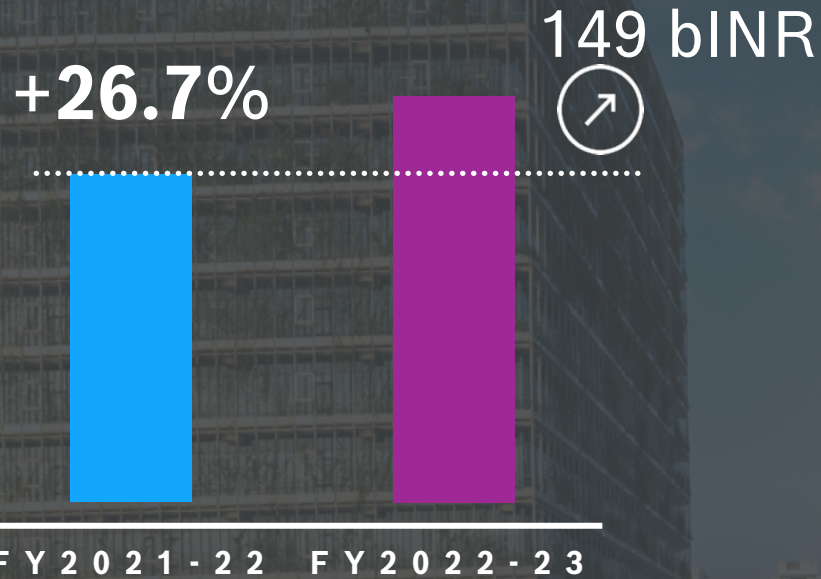


Karin Gilges
Chief Financial Officer, Bosch Ltd., India

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Review of FY2022-23: BOSCH LIMITED

Reached Highest TNS for Bosch Ltd



Research and Development cost

4.2 bINR



Capital Expenditure

6.7 bINR



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Continue double digit growth

Outlook for 2023



Sales growth forecast more than **15%**



Research and development cost **4.8 bINR**



Driving towards healthy **EBIT margin**



Capital expenditure **4.8 bINR**



Bosch On the way to a

NEW ERA OF MOBILITY

Thank you..!